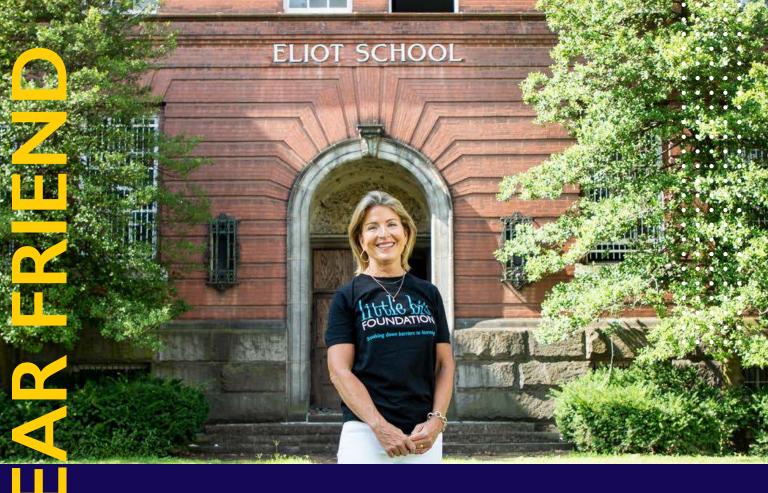
OUR PROMISE
ZOZI ANNUAL REPORT





"...as we celebrate the 20th year of our mission and my retirement draws near, I'm grateful for the opportunity I have to reflect on the moments and the many people that have made the journey possible, including you..."

I've told the story countless times and can still see his face in my mind. Yet, I haven't often thought about the journey since that day in 2001. There simply isn't time. The world is constantly changing and Little Bit is evolving, adapting, moving forward...always forward. So, as we celebrate the 20th year of our mission and my retirement draws near, I'm grateful for the opportunity I have to reflect on the moments and the many people, including you, that have made the journey possible and touched the lives of more than 40,000 St. Louis children along the way. I leave The Little Bit Foundation with a full heart, richer for the experience and excited about the future of this incredible organization.

I will never forget that morning. One of those bitter cold days in the middle of winter, when daylight is brief and the outside world is still. Ringing the bell at Eliot School, arms loaded with bags full of coats, a little impatient that no one is answering. A young boy greets us at the door, his smile like a ray of sunshine through the clouds, wishing us a cheerful "Good morning!" The sleeves of his coat - his father's, he says - dragging on the stairs as he bounds up to his classroom. Students identified as needing a coat coming into the office one classroom at a time, including our little friend that had greeted us earlier. Zipping him up in a gently used navy coat that fits perfectly, while he chats away, smile growing bigger, telling me, "My dad will be so happy I'm warm."

I will never forget that morning because it represented a major turning point in my life and the start of something that has grown FAR bigger and beyond Rose Hanley. Thousands of people – staff, volunteers, donors, partners and more – make up the heart of Little Bit today, with a desire to make a difference, a passion for the futures of our children and a very real role in the work towards equity in education.

It really has been about educational equity from the beginning...before we used and truly understood the term. How can the collective we - parents, schools and the community - make sure that students have what they need to be successful? How do we keep basic needs and other barriers from standing in the way of their education and reaching their full potential? How can we afford them the same opportunities that students in other schools receive and help prepare them for college, career or where their ambitions lie? And how do we fill in the gaps while ensuring that every child and family will retain their dignity? Little Bit has been committed to answering these questions and continuing to listen, learn and do better as an organization every step of our 20-year journey.

I am so proud to share this annual report with you on the many ways we have continued to serve during COVID, as well as our goals for Project Graduation and other exciting initiatives. Little Bit is creating new connections every day in the education and workforce development spaces – as

well as with community leaders and providers – in order to not only stay abreast of the St. Louis landscape but be part of shaping it for the future. Thank you for supporting these efforts with your willingness to give and go anywhere that is needed!

If I could have a conversation with that younger Rose standing on the doorsteps of Eliot, I would share the three most important lessons I've learned during this 20-year journey.

Hold on.

There will be challenges and roadblocks and naysayers...even a global pandemic. But hold on to the values Little Bit was built on – integrity, dignity, excellence, compassion – and to the promise made to students, families and school communities: to be there, without fail, as a support and friend. Find a way, celebrate the victories and keep going.

Keep sight of the vision.

All the fruits of tomorrow are in the seeds we plant today. Some fruits – joy, confidence, excitement for learning and hope for the future – are visible today. Others are yet to be seen. But stay focused on helping students realize their potential and reach for their dreams – in every way you're able to – and they will change the world.

Keep the child at the center.

In every decision, every step, every frustration, every success, remember who it's all about and put their needs first. Listen to them. See their potential. Enjoy the time you can spend with them. Always stand up for them and reaffirm they matter.

Thank you for walking this journey with me, with us, with the amazing students we serve. I am grateful, blessed and filled with hope for tomorrow. God bless you.

Rosemary Hanley,

CEO and Co-Founder

Rosemany Hanley

Solidified partnership with St. Louis Alliance for Period Supplies to provide 100,000 period products to students.

Coordinated Next Step 9th Grade sessions for 8th graders in the Riverview Gardens School District. Riverview Gardens High School students answered questions and discussed topics such as how to be successful in high school, the importance of being involved, bullying, school safety and culture.



Supported summer school programming at Riverview Gardens schools with STEM activities and lessons.

Brought 4th Annual Laura's Run 4 Kids, hosted by Laura Hettiger, to three school communities and virtually to 300 participants from 100 cities, raising over \$40,000 toward the mission.



Hosted online Summer of Fun Donation Drive competition, with more than 50 teams collecting \$32,000 in essential supplies. Received 2020 Community Development Award from North County Incorporated for Project Graduation initiative with Riverview Gardens.



Distributed 1,000 new coats, donated by Macy's and Soles4Souls, to five partner schools.

Participated in graduation days for students at every level, handing out clear backpacks with books, water bottles and hygiene items for the summer.



Continued Feeding Hope program, reaching 155 families (507 children) with 213,508 meals and 846 orders of essential items directly to their homes. Assembled holiday food boxes, gifted by Cigna, for more than 100 Feeding Hope families.

Organized virtual What's Next career fair for Riverview Gardens High School students. Students engaged in virtual breakout rooms with 36 vendors representing local businesses, colleges, industries and more.

REACH PEACH

14,000 STUDENTS • 42 SCHOOLS • 147,759 TOTAL ITEMS

BASIC NEEDS AND HEALTH SERVICES

23	,262	•	•	•	•	•	Clothing	items
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40,545 Hygiene products and kits

14,365 Pairs of socks and underwear

15,473 School supplies and kits

7,180 Coats and shoes

484 Individual behavioral health counseling sessions

screenings and/or health education



FOOD SECURITY

403,523 . . . Total lbs. of food delivered through Sunny's Closet, mobile markets and Feeding Hope

155... Families (507 children) served through Feeding Hope

Families (920 children) served in Shop & Grow markets

EDUCATIONAL ENRICHMENT

33,468 . . . Books

50/58 Classrooms/Educators engaged in mySci and mySci Do

193.... Students received virtual tutoring in reading and math

Students participated in virtual career fair and/or application day

How We Adapted and Served through Pandemic

- Direct delivery of food and essential items to households through Feeding Hope
- Drive-through/walk-up distributions of backpacks and school supplies, books, dental/hygiene items, food bags and more
- · "Rolling" book fairs to individual classrooms
- Monthly mobile food markets at three school communities

- Shop & Grow in-school food markets at two school communities
- School deliveries of individual student orders and personal supplies of reusable water bottles, face masks and school supply kits
- Virtual programming including tutoring, career exploration and behavioral health counseling

One of our first graders is in transition and often comes to school with clothes that have been ripped, are not clean or that just don't fit. It took weeks for him to come out of his shell because he was embarrassed and scared to ask for help, but after seeing another student receive help from Little Bit, he decided it was safe.

His confidence grows daily, and I know it would not have been possible without Little Bit helping to meet one of his basic needs.

I have a boy who really doesn't like school other than lunch, but came alive this year because of the mySci Do program.

I'm a big believer in academic selfesteem, and with science he's taking pride in his work and always telling me 'I'm going to be an engineer.' I am a grandmother taking care of four boys doing virtual learning.

Feeding Hope has been such a blessing as we run out of food fast and we're able to have some healthy options with the program as well.

The everyday clothing for my growing boys also means the world.

We have a student that struggles behaviorally and doesn't come from the best circumstances at home, but every time she interacts with Little Bit staff, it puts a huge smile on her face.

I've been able to build a good relationship with her based off her experiences with the program.



The constant community outreach throughout the pandemic has been amazing. There are many families that have experienced hardships and need extra help.

One mother was in tears when she realized all of the services that Little Bit provides and felt like she had a second shot at life.

KELVIN ADAMS

While proud to serve many schools across the city of St. Louis and North County, Saint Louis Public Schools (SLPS) has been our largest and longest partnership, beginning with the adoption of Mann Elementary in the Tower Grove neighborhood in 2003, when Little Bit was still a germ of an idea. We sat down with Dr. Kelvin Adams, Superintendent of Saint Louis Public Schools, to reflect on the partnership.

When were you appointed superintendent and what were your immediate goals?

A I had returned to New Orleans after Katrina and was serving as the chief of staff for the Recovery School District in New Orleans when I heard about the opening. I was hired on as superintendent in 2008, with three really big priorities for the district: regain state accreditation, restore our financial health and repair the notion that we aren't willing to partner. I'm really proud that we've accomplished these goals, while improving student attendance and graduation rates, and creating a portfolio of schools we believe provide meaningful choices for students and parents.

Q When were you introduced to The Little Bit Foundation and what was your impression?

A I remember meeting with Little Bit staff at Mann to talk about coats. But then they asked the question, 'what else can we do?' From the start, in every conversation I've had with Little Bit they've wanted to know 'what do you need?' I really appreciate that about them. While others sometimes bring you a 'solution' and try to make it fit, Little Bit listens to our needs and then brainstorms a solution. And if it doesn't work, we try something else.

I also remember the first time I was introduced to Rose Hanley. Our Board president at the time didn't talk about her many talents, but about her heart. It was clear after speaking with her that she was driven by her heart, and that same spirit is evident across the organization. Little Bit puts its heart into everything it does.

Q How has Little Bit supported SLPS' goals and made an impact?

A Little Bit has been a true partner in our efforts. Our main focus has to be on student academic achievement, but the district has a great deal of needs that also have to be dealt with. Little Bit brings support in a very real way by addressing basic needs and those things getting in the way of equity in education. Teachers are able to teach. Students are able to learn with more confidence. Administrators are able to focus on performance goals. In several schools, this has extended to the needs of the surrounding neighborhoods as well, such as through mobile or in-school food markets that Little Bit manages along with St. Louis Area Foodbank.

Little Bit also has opened the door for others to come in and partner with us – corporations and their workforces, volunteers, other service providers – so we've been able to really build a community of support for our students and families. When more people get to know and care about our students inside our buildings, they will care about our children and young people outside.



Q What makes Little Bit different?

A Little Bit takes a holistic approach, with a process that supports the entire student. Other groups may provide services in one isolated way, but Little Bit understands how everything is connected and works to close the gaps by bringing in partners or whatever they need to do to serve the 'whole child.' They've actually caused us to look at things differently and replicate some of their theory of change in other schools where we don't partner.

At the same time, they target and provide resources based on each student's individual needs and in such a way that the kids still retain their dignity. The students don't feel 'different' when receiving support but that it's something natural and okay. How they value students and families is even more important than what they provide. The relationships they build with students and in the schools is plain to see. The kids all know the Little Bit volunteers and staff because they're the same every week. They'll run to greet them and are disappointed if any of them miss a week.

Q How has COVID impacted the district and how has Little Bit stepped in to help?

A For a community already hurting, COVID has made life ten times harder. The district has lost teachers and students to COVID – meaning they've passed away – and famlies are focused on basic needs: food, housing, health. Also, those relationships and friendships (human touch) we just talked about that are so important to our kids have been missing from their lives for a very long time. It has been even harder on our teachers. I am so happy to bring them all back for the new school year; there's no question that in-person learning is best. We've made the decision – for their safety – to restrict volunteers and visitors for now, because we believe so strongly that they need to be in the classroom.

I would say that Little Bit hasn't just stepped in during this time – they've stood up – continuing to do what they do and provide support, even while not being in our buildings. They've found a way through no-contact deliveries of items for our family

and community specialists to disseminate, drivethrough distributions, virtual tutoring – which is so essential as we work to recover learning loss – the food markets and more. Little Bit also funds embedded behavioral health counselors in four of our schools, which is beyond critical. I would describe the mental health of our students now as fragile.

I can also say that there are things we don't even know we are going to need in another uncertain school year, but we're encouraged because we know for a fact that Little Bit will be there.

Q What would you say are the greatest strengths of SLPS students?

A The greatest strengths of our students are the same as any student in this country. They share the same gifts, dreams and potential; the challenge is in the opportunities available to them and the barriers they face. There are so many hurdles to getting to the next level. We have high poverty rates among our families and 5,000 (or 25%) of our students are homeless or in transition. Our kids are all touched by violence and we've lost students to violence. We do a number of suicide assessments of our students.

But none of this means they can't be successful, and we have students going on to do great things. They just need support, people to back them and a community to believe in them.



"Education is my lifelong purpose," says Tiandra Bland. "I had a music teacher who was the first to help me realize I had a voice and set me on the course to where I am today. I wanted to be that someone for other students."

The former music teacher for Normandy Schools has spent the last II years with Riverview Gardens School District (RGSD), first as Assistant Principal at the high school and now as Principal of Lewis & Clark Elementary. Little Bit has been working in Lewis & Clark since 2016 and has been a "remarkable partner," says Bland.

"Little Bit is here to help us meet students' physical and social-emotional needs in order for them to be successful, because those needs truly show up in the classroom, in the cafeteria, in the hallways, on the playground – every part of their school experience."

While at the high school, Bland saw how the Little Bit model has adapted to meet the needs of older students. "We still have basic needs to meet at that level, but we're also preparing young adults to be working citizens, so there's a whole other set of priorities," she says.

John Pimmel, Little Bit Director of Partnerships and Strategic Planning, says the high school programming offered at Riverview Gardens is intended for this purpose, and is part of Little Bit's holistic approach to preparing students for success in the classroom and beyond.

"Large amounts of research indicate that holistically supported students are more likely to show up to school, graduate and be employed. So, the best approach to solving the cyclical issues we face as a community, such as disproportionately high unemployment rates among young African-American adults, is to build 'community schools' with robust holistic supports," says Pimmel.

"We believe our work in Riverview Gardens with Project Graduation can be a powerful example of this model. By embedding in every school, we're able to follow each student from early education through high school, helping to ensure they walk across the stage with a diploma in one hand and a plan in the other."





In a very real way, Pimmel says Little Bit is looking to help create career pathways for and with students through exposure, exploration and experiential activities. These activities may start as early as elementary school, build through every grade and then really ramp up in high school, he says. Along the way, Little Bit will offer academic supports that strengthen the foundation students need for particular careers.

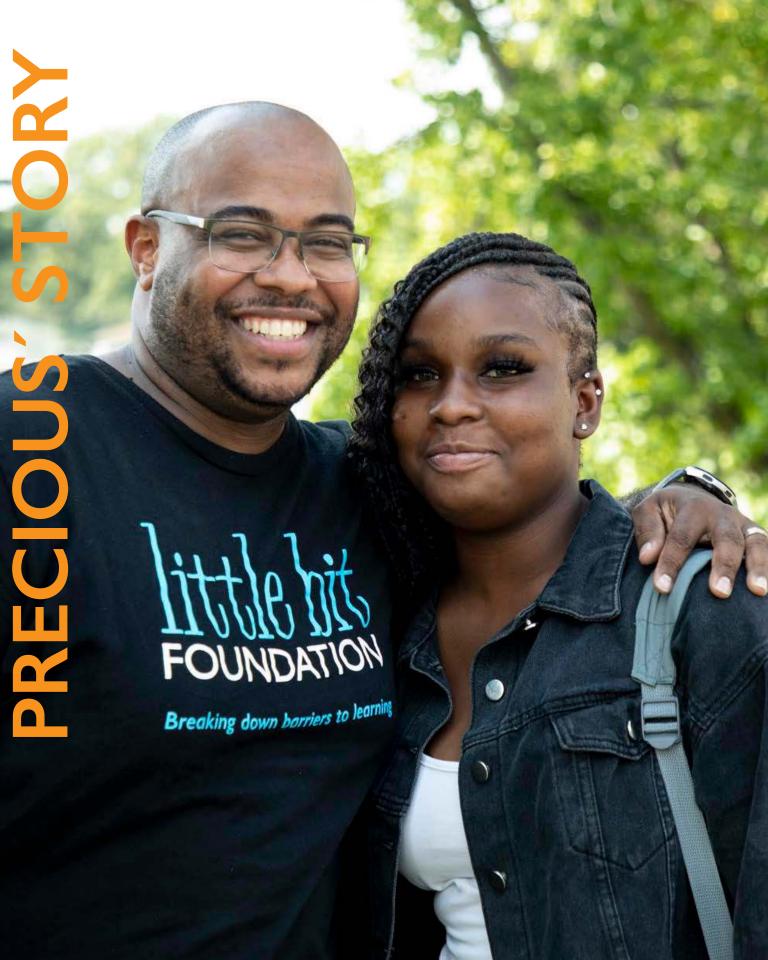
"For example, if we are looking to build out programming for a pathway in construction - a high-demand area - we would concentrate on bringing hands-on curriculum to students early and expanding supports in math remediation and STEM," says Pimmel.

Whatever path a student chooses, he says, Little Bit will seek to leverage its network of community partners to help them explore that field and develop necessary skills. High schoolers have the opportunity to learn about various businesses and industries through What's Next career fairs Little Bit hosts in the fall, participate in transferable skills seminars and apply for immediate openings during a spring Application Day. To support them through these activities – and help ensure they stay on track with their academics – students also may be paired with a Little Bit SOAR mentor, who meets with them a couple of times a month.

Project Graduation is a work in progress, says Pimmel, and has been slowed down a bit by the pandemic. Despite cutting short the mentoring program last year, he says one of the SOAR mentors, Katie (pictured), has stayed in touch with sisters/young entrepreneurs she had been mentoring, helping them organize their finances, develop a business plan and explore relevant college courses. "She even traveled from California to attend their graduation. Those are bonds you can't break and what we're trying to build," he says.

"Mentoring is important because students need feedback and to know that others are cheering them on," says Bland. "They also need to know about the opportunities that are available to them. There is greatness in every one of them; they just need a little help seeing it sometimes and carving out a path forward."

Our Project Graduation partnership with Riverview Gardens School District has set us on a course unlike any before. The model we are building and refining together has the potential to help open pathways to promising futures.



PRECIOUS BARRY

Precious Barry has a pretty clear picture of her future, and it involves continuing to break down the stereotypes of a political leader. "In 20 years, I want to be running for the U.S. Senate, representing our democracy and working for change as a strong Black woman – maybe inspiring other girls to do the same," she says.

The junior at Riverview Gardens High School already is developing her leadership skills as a student ambassador, member of the student council and by serving on the Youth Advisory Board of Missouri Senator Brian Williams, providing insight on key issues. Barry has a particular passion for improving the criminal justice system and education, such as providing more mental health services not only for students but teachers and administrators, "who face so many challenges," she says.

Barry also has been introduced to a few of her political role models, including Representative Cori Bush and Mayor Tishaura Jones, through the connections of William Hardrick, High School Program Manager for The Little Bit Foundation. The two met when Hardrick asked Barry to serve on a discussion panel that allowed middle schoolers entering high school to hear from and ask questions of high school students.

"William is extraordinary – kind of like an uncle – always supporting me, encouraging me to think big, and I know I can call him anytime for advice," says Barry. She hopes that other students take advantage of the support Little Bit offers in preparing them for college and/or a career. "We have future doctors, nurses, mechanics, mayors, senators among us. They just need to know the opportunities that are out there for them and believe in a better future."

"We have future doctors, nurses, mechanics, mayors, senators among us."



2001

Idea for The Little Bit Foundation begins with coat distribution at Eliot School

It was then that our co-founders became aware of the many unmet needs of under-resourced students and the inequities in education that can keep a student from reaching their full potential. •

2006

Little Bit receives nonprofit status

"It is clear that Little Bit provides an extraordinary service, letting kids know that you've got their backs with meaningful, practical gestures of kindness. When I give to Little Bit, I know I am having an impact."

2013

First program partnership formed with Operation Food Search

Our program partnerships have enabled us to serve the needs of the "whole child" – physical, emotional, behavioral, academic – and have been a source of strength as we've grown, evolved and adapted.



2003.

First school partnership is formed with Mann Elementary

Embedding our programs and services in schools where 90-100% of students qualify for free/reduced lunch, we become part of school communities, aligning with leadership goals and serving as a consistent resource for students, families, teachers and staff.

2010.

3,000 students are served in 13 St. Louis City schools

There has been a steady demand for Little Bit services since the beginning, as school administrators have recognized the impact of barriers outside of the classroom on student learning.

2017

Project Graduation initiative with Riverview Gardens School District is announced

A pivotal moment in our development, Project Graduation has created a continuum of support for students from early education through high school, with the aim to positively impact graduation rates and student college and career readiness.

2019

Adoption of all 13 schools in RGSD is complete; high school programming begins

Our vision in Riverview Gardens is to cultivate career pathways for students, exposing them to opportunities, providing necessary academic supports and skills development, and mentoring them toward their aspirations.

2021

14,000 students are served in 42 schools

We are reaching I in 4 of the estimated children living in poverty in the St. Louis region. More than 40,000 students have been touched by the Little Bit mission since 2001.



2014

Health and wellness programming begins

The direct correlation between health and wellness and a student's readiness to learn has motivated us to seek partnerships with expert providers in medical, dental, vision and mental health to bring services directly to school communities.

2020:

Feeding Hope is created; Little Bit model adapted to serve during pandemic

"We needed extra help this year and Little Bit was there with Feeding Hope, clothing and so much more. I feel like we got a second shot at life and am so grateful." PARENT



INTEGRITY DIGNITY EXCELLENCE COMPASSION

OUR THEORY OF CHANGE

We believe that in order for students to be equipped and empowered to succeed, barriers to learning must be removed and students must have equitable exposure and access to educational and pre-vocational opportunities. When students lack basic needs, self-esteem, and are not mentally well, they are unable to effectively engage in and benefit from instruction, impacting their attendance, academic performance and ultimately rate of graduation. We believe the best way to ensure students' needs are met is to provide quality, effective and comprehensive services and supports in accessible ways that are coordinated with other providers, as needed, to avoid duplication, maximize reach and address the whole child.

MISSION

We are committed to breaking down barriers to learning for students living in poverty through partnerships and programs that serve the needs of the whole child. Our aim is to empower students to achieve their academic goals and dreams for the future, while leaving an imprint of love and hope on young lives for whom a little bit means a lot.

We have always been an evolving organization with a steadfast vision to see St. Louis as a community where every child has the opportunity to realize their potential.

OUR PROGRAMMATIC AREAS AND PARTNERS

Basic Needs

GOALS

Students have the things they need to feel classroom ready, including comfort, dignity and confidence.

Specific student needs are identified through our communications with school liaisons, as well as our own observations while in schools. Items are delivered one-to-one to students by weekly Little Bit volunteers and staff in designated spaces, or boutiques, in each school. The process is respectful of every student's privacy and dignity and one that parents may opt out of at any time.

Essentials provided include uniforms and everyday clothing, socks and underwear, shoes, coats and winter items, hygiene and dental products, period supplies, backpacks and school supplies.



ESSENTIAL PARTNER









Academic Enrichment and Support

GOALS

Students have equitable exposure and access to educational opportunities.

Our **literacy** programs are intended to help build students' personal libraries, increasing their reading skills. I-2-3 Read! is a book fair that takes place at each of our schools twice a year, during which students are able to self-select two free books to take home. Little Bit volunteers may also read to students during these book fairs. Books & Buddies is aimed at PreK – 2nd grade students and building classroom libraries with new, engaging books that support students in their first stages of learning to read. Each classroom is provided pairs of books and stuffed animals, which students may take home at the end of the semester.

To encourage **STEM** learning in schools, we offer various programs and professional development for students and teachers that target creative thinking, processing, science and math based learning, and innovation in the classroom. These include mySci curriculum, mySci Do materials, First Lego League and Novel Engineering.

To assist students needing additional support in math and English language arts – and address achievement gaps in school communities – we offer one-on-one **tutoring**, in which students work with a tutor once per week. Additionally, we are piloting a program that will combine tutoring with the Dreambox digital remediation platform for rigorous academic support in math and reading.



ESSENTIAL PARTNERS













Food Security and Nutrition

GOALS

Students are free from hunger and its negative impact on learning. Students and families have increased knowledge about healthy lifestyles.

Through **Sunny's Closet**, Little Bit delivers emergency/supplemental food kits to schools every other week, which are disseminated by schools to students with identified needs.

We also staff free **Shop & Grow and Family Markets** in partnership with St. Louis Area Foodbank (SLAFB), which expanded to 7 total locations in the 2021-22 school year. These markets offer families the opportunity to shop for healthy food choices, including fresh produce and dairy, shelf-stable and frozen foods. In the markets, families have access to nutrition education materials, such as how to prepare balanced meals on a budget and the impact of food choices.

Extending food access to the wider community, we organize free **Mobile Food Markets** with SLAFB at 3 school locations once a month, distributing about 5,000 pounds of fresh and shelf-stable foods to each community.

Created as a temporary program in response to the COVID-19 pandemic, **Feeding Hope** provides direct delivery of food and essential items to families in greatest need. Families also are connected to Little Bit community partners that can assist with additional supports, such as rent and utilities.



ESSENTIAL PARTNERS













College and Career Readiness

GOALS

Students identify a career path and have a plan to achieve it, with the knowledge and skills to support career readiness. Employers have a ready, skilled and inclusive workforce.

Our Project Graduation partnership with Riverview Gardens School District has resulted in two distinct programs that support high school students' individual goals and career aspirations. Through the **SOAR** mentor program, Little Bit will match students with volunteer mentors, who will help uncover student aptitudes and interests, set goals and provide accountability. **What's Next** exposes students to career options, provides opportunities to explore and gain experience in areas of interest, and helps prepare students for the work world. Current activities include a What's Next career fair in the fall, application day in the spring and skills development seminars on topics such as resume writing and interviewing.

Our aim is to cultivate career pathways in highdemand employment areas for students in Riverview Gardens, introducing the focus of the career path in elementary school and expanding exposure and necessary academic supports through high school.

To support students' entry into high school, we also host **Next Step 9th Grade** sessions in which 8th grade students hear and ask questions from high schoolers on school culture and optimizing their high school experience.







Health and Wellness

GOALS

Students experience basic health and wellness, reducing a significant barrier to learning. Students build a positive mindset about healthcare and seeing health professionals.

Health and wellness are fundamental to a child's development and readiness to learn. Lack of prevention activities and limited access to primary care can lead to health conditions that not only impact learning but have lifelong effects. Through **Healthy Kids, Better Learners**, Little Bit schedules health screening clinics at partner schools. During the clinic, students receive a full physical and/or vision screening and health education is provided to each classroom regarding a topic of the school's choice.

Our **Oral Health** programming connects schools with dental services and interactive dental hygiene and health education through HealthWorks!.

The Sunshine Box funds embedded behavioral therapists in 5 schools, who provide individual and group counseling, trauma-informed training for faculty and staff, and crisis intervention.



ESSENTIAL PARTNERS















Saint Louis Public Schools

Ashland Elementary Bryan Hill Elementary Columbia Elementary Herzog Academy Hodgen Tech Humboldt Academy of Higher Learning Long International Middle School Mann Elementary Meramec Elementary Nahed Chapman New American Academy Nahed Chapman @ Roosevelt High School Nance Elementary Patrick Henry Academy Peabody Elementary Pierre Laclede Junior Academy Sigel Elementary Walbridge STEAM Academy Yeatman-Liddell Middle School

Riverview Gardens School District

Danforth Elementary
Gibson Elementary
Glasgow Elementary
Highland Elementary
Koch Elementary
Lemasters Elementary
Lewis and Clark Elementary
Meadows Elementary
Michelle Obama Early Childhood Academic Center
Moline Elementary
Riverview Gardens High School
Westview Middle School

Jennings School District

Hanrahan Elementary Woodland Elementary

Central Middle School

Normandy Schools Collaborative

Normandy Early Learning Center



Other

Annie Malone Emerson Academy Confluence Academy-Old North KIPP Inspire Academy La Salle Middle School Marian Middle School North Side Community School (Preschool, Elementary and Middle Schools)

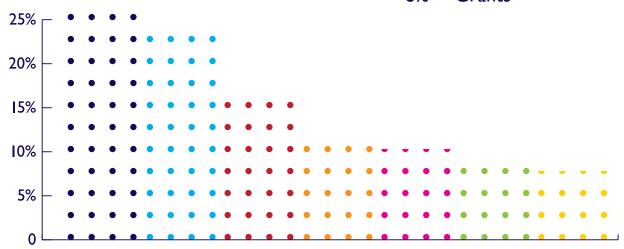


JULY 1, 2020 - JUNE 30, 2021

CONTRIBUTIONS

- 25% Impact Campaign
- 22% In-Kind Goods and Services
- 15% Special Events

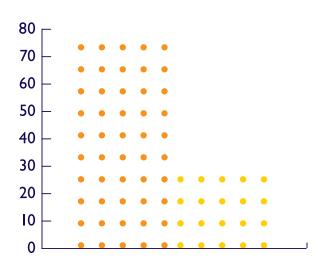
- 11% Individuals
- 10% Feeding Hope
- 9% Corporations
- 8% Grants



ALLOCATION OF EXPENSES

78% Direct to Programs

22% Administrative



TOTAL REVENUE \$6,013,422

TOTAL DONORS 2,070

FIRST-TIME DONORS 1,186

DRIVES 171

VOLUNTEERS

Lisa Abd

Julie Adamson

Vicky Ahillen Helen Ahn Christi Alexander Jan Amann Laura Amone Carole Anderson Loretta Andrews Karen Aquino Kelly Armstrong Maureen Bahn Anne Bearden Stephanie Benson Lucia Berglund Vickie Berry Elaine Bishop Lou Bonastia Laura Boyce Belinda Brin Marley Brinton Cathy Brown Sandy Brunegar Kathy Bruns Mia Burgener Lindsey Burnes Mary Pat Buschner Kelly Butler James Byrum Donna Campbell Carolyn Cantalin Helen Carey Chris Carmody Gail Cavallo Sharon Cerutti Susan Cerwin Donna Chandler Lisa Christenson Stacy Clark Michelle Clark-Boon Billie Conger Lara Cordova Madonna Cotlar Midge Crider Patty Dahl Wanda Dahlstrom Mary Dale Annie Danforth **Justin Daniels** Rosemary Dedman Janice Denigan Christie Dennison **Brett Deters** Jen Dhar Mary Dickinson Vicki Dill Abby Doerge **Brittany Donton** Shelly Drexler Karen Erickson Liz Erker

Jennifer Esson Ellen Fagin Rebecca Fahy Fiona Ferguson Ron Fischer Julie Fitzer Rich Fitzer Kathryn Fitzgerald Kim Fitzgerald Lana Fitzgerald Jeanne Flood Mary Fogle Julie Ford Mitzi Foster Jen Frakes Darlene Freber Carla Freund Mary Frolichstein Margo Funkhouser Gina Fusco Laurie Garland Susan Gausnell Marty Gilleland Mary Beth Goldman Staci Goodbody Linda Grayson Melissa Grizzle **Dudley Grove** Lynette Guignard Sharon Gunter Joe Hagele Norm Handsher Kathy Hanrahan Richard Harris Tracy Hemphill Melissa Henry Mary Kathryn Hergenrother Dale Hermeling Becky Hill Albert Hinch Carolyn Hoerr Steve Hoffner Moe Hogan Maria Hudson Mary Ann Huff Madonna Hughes Cheri Inman Camila Isai del Cid Sandi Jansen Suzanne Jansen Tammy Jennings Sandy Johnson Seanna Johnson Evonne Jones Carey Judson Bridget Keitel Jim Kelley Wendy Kemplend

Pam Kinsella

Susan Klippel

Sara Klise

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