

WE KNOW THROUGH DOCUMENTED STUDIES AND OUR OWN EXPERIENCE THAT KEEPING STUDENTS ON THE PATH TO GRADUATION REQUIRES EARLY, CONSISTENT AND ALL-ENCOMPASSING SUPPORT SERVICES, BACKED BY A COMMUNITY BELIEVING OUR YOUNGEST GENERATION CAN ACCOMPLISH GREAT THINGS.

Dear friend, The mirror doesn't lie. When I look in it sometimes, I still expect to see that young red-headed Rosemary Locascio from Long Island staring back at me. Instead, I find a woman with a few more...we'll call them laugh lines, who could offer that fresh-faced girl some words of wisdom! First would be to never quit on your dreams – to give whatever it takes and to keep going. The second piece of advice directly relates to the first, and that is to always be grateful. To get up in the morning and to go to bed counting your blessings, because you'll find yourself believing more when you remember your gifts and can see what you've already accomplished.

It's why we like to begin our review of the year giving thanks. I hope you're aware of how very thankful we are for each of you, several who have believed in this journey from the beginning and all who have stepped forward believing that kindness can overwhelm the world. Our volunteers are without comparison, and we continue to be moved by their loyalty and labor of love. I am immensely proud of the team around me and overjoyed when I hear them described by our schools as warriors. Finally, we're not in this battle alone and are deeply grateful for our partners and affiliates who share the same passion and commitment to a better day for our city's children.

It's because of this community that we celebrate another amazing year! A year serving and forming relationships with 7,300 students in 27 schools. Of logging 8,300 volunteer hours to deliver specialized programs and more than 200,000 essential items. Of witnessing the reaccreditation of St. Louis Public Schools – a district we have supported for 14 years – and the provisional accreditation of Riverview Gardens School District. Of launching new programs to continue our mission beyond the school year, such as our mobile food markets in cooperation with St. Louis Area Foodbank. And, of more and more people learning our story (even from the front page of the Post-Dispatch!) and being recognized as a leading convener of solutions that break down barriers to learning.

"Convener" may be new language for some of you, but it's a model that we have developed, evolved and perfected in our 16 years. In simplest terms, it describes our expertise

in marshaling people and specialized providers to address the needs of the whole child (you can read more about it under "The Convener"). Trusting us to serve in this role, we have embarked on an initiative with Riverview Gardens – branded **Project Graduation** – in which we will adopt all 13 schools in the district over the course of the next three years, with the aim of positively impacting graduation rates and, thus, strengthening the community. We know through documented studies and our own experience that keeping students on the path to graduation requires early, consistent and all-encompassing support services, backed by a community believing our youngest generation can accomplish great things.

When I drive through the impoverished neighborhoods we serve, I often imagine what it would be like to grow up there. When I looked in the mirror, would I be able to imagine my life in 10 or 20 years, even beyond tomorrow? Our hope is that every child we serve and get to know on a personal level sees themselves as we do – beautiful, bright, spunky, funny, open, loving, with endless possibility. That they never quit on their dreams but give whatever it takes and keep going.

When I look at Little Bit today, I never dreamed we would be this big. That we would be entering the school year poised to serve 9,000 students in 31 schools; taking up residence in our own building to accommodate our growing operations; being noticed as something special and unique by national organizations; talking about replicating the Little Bit model in other cities. But miracles happen when you believe.

Thanks for making me incredibly proud, blessed and continually amazed.

Sincerely,

Rosemary Hanley

Executive Director and Co-Founder

WHEN YOU BELIEVE You put belief to work

"Someone once said that the value of a community lies in the education of its people. I believe every generation demands new thinking and leadership, and if we are going to continue to make a difference in the lives of our scholars, we must continue to grow." Entering his fifth year as Superintendent of Riverview Gardens School District, Dr. Scott Spurgeon continues to carry these words as a pledge to the more than 5,500 scholars in his district and the North County neighborhoods where they reside.

Back in 2013, Dr. Spurgeon took on an unaccredited district with significant challenges that he saw as opportunities." I showed some projections about where we needed to be in order to achieve accreditation, fully believing we could get there," he says. His first order of business: restore hope to a district where no hope existed. "It all started with us - the adults - and how we treated each other, respected our scholars and communicated with our families. Unless you change a climate, a culture, you can't do anything else."

One of the greatest performance challenges was in daily attendance, which was having a direct impact on graduation rates."But we weren't and aren't fixated on excuses, only solutions, and a huge part of the solution has been bringing more collaboration while strategically focused on the right work," Dr. Spurgeon says.

Seeking out productive collaborations, Dr. Spurgeon was first introduced to The Little Bit Foundation during the Ferguson unrest. In the organization, he says he found a kindred spirit that would develop into a tremendous working relationship."Little Bit helps keep our scholars in school and keeps our families feeling supported. That's significant. Even more so, they serve at a personal level, strategically delivering on individual needs and mindful of what those needs may be three years from now."



In 2015, Little Bit entered Koch Elementary in the heart of Ferguson, and has since moved into three additional Riverview Gardens schools. At Lewis and Clark Elementary, Dr. Spurgeon says Little Bit came to the school as a strong presence determined to make change, and the difference was immediate. "Our principal called it the 'arrival of a warrior' that brought a personal support system and a feeling of self-worth to each of our scholars," he says.

Located in the Castle Point neighborhood, 100% of students at Lewis and Clark live at or below the federal poverty level and face a myriad of obstacles. Little Bit helped raise student confidence. "On 'Little Bit days,' the halls are full of smiles and positive energy," says Dr. Spurgeon. That energy translated into some important

OUR SCHOLARS' DREAMS ARE NO DIFFERENT THAN ANY OTHERS IN AMERICA. THEY WANT TO REALIZE THEIR FULL POTENTIAL BASED ON THEIR MERITS, WITHOUT THE BARRIERS THAT IMPEDE SO MANY.





gains at the end of the last school year, with attendance increasing 5% and discipline incidents down by 33% from the previous year.

Recognizing the potential to impact performance not just on a building level but district wide, early in 2017, Riverview Gardens and Little Bit embarked on an initiative – Project Graduation – in which Little Bit would move into all 13 Riverview Gardens schools by 2019, serving as the convener of student academic and support services.

"The idea is to provide the resources our scholars need to be successful early and without interruption, so that each and every one of them will graduate college or career ready," says Dr. Spurgeon. "I believe Little Bit will identify and streamline available resources and provide real-time solutions to our community's needs."

Belief has served the district well in recent years. A new culture of hope, respect and instructional rigor has resulted in an increase in graduation rates from 69% in 2013 to 85% in the last school year and the announcement of provisional state accreditation on Jan. 4, 2017. Dr. Spurgeon says, "The only way to continue our great improvement is to consistently work together and stay focused on building student proficiencies and efficacy.

"Our scholars' dreams are no different than any others in America. They want to realize their full potential based on their merits, without the barriers that impede so many. My dream is for each of them to have the skills, knowledge and strength to achieve what they want in life."

THE CONVENER

LITTLE BIT'S UNIQUE SUPPORT MODEL ENCOMPASSES AND ADDRESSES THE NEEDS OF THE WHOLE CHILD, FROM PERSONAL CARE AND CONFIDENCE TO PHYSICAL HEALTH AND MENTAL WELLBEING. EVERY LITTLE BIT PROGRAM IS DEVELOPED IN RESPONSE TO A SPECIFIC BARRIER OF POVERTY ON EDUCATIONAL ACHIEVEMENT.



PROGRAMS SERVING THE WHOLE CHILD



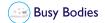
Ignite STEM



Books & Buddies













WHEN YOU BELIEVE
you come together for a common cause

OUR PROGRAM AFFILIATES





CATHOLIC FAMILY SERVICES EYE CARE CHARITY OF MID-AMERICA

GRACE HILL

HEALTHWORKS!

HEALTHY KIDS EXPRESS

INSTITUTE FOR FAMILY MEDICINE

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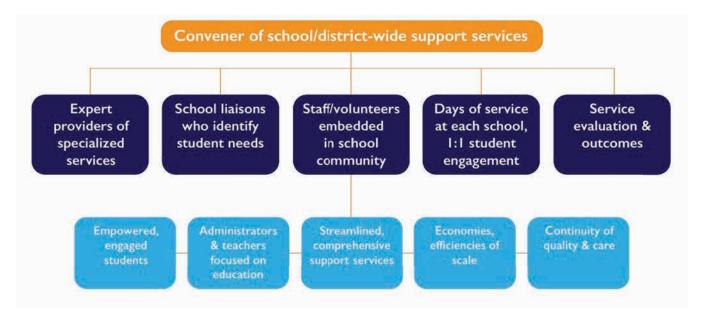
ST. LOUIS AREA FOODBANK

THE GATEWAY TO ORAL HEALTH FOUNDATION

UMSL COLLEGE OF OPTOMETRY



Breaking down barriers to learning



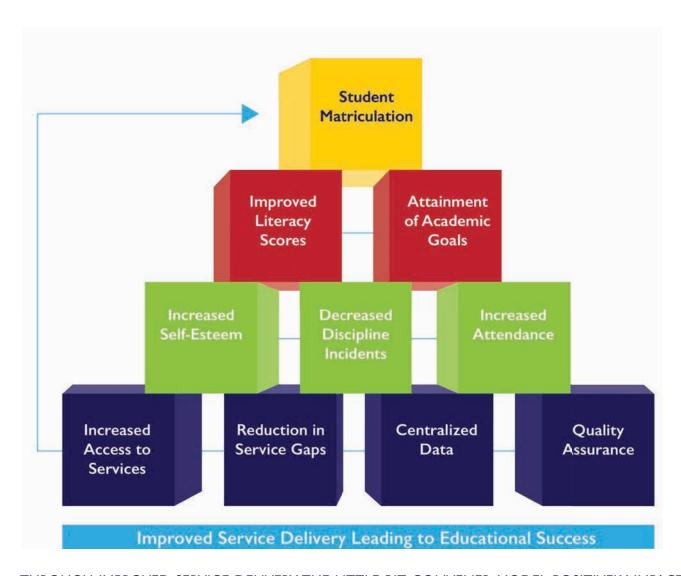
Little Bit has evolved and perfected an expertise in program delivery that pulls together, or convenes, necessary specialty resources and providers in breaking down barriers to learning.

AS THE CONVENER OF SUPPORT SERVICES FOR A SCHOOL COMMUNITY, LITTLE BIT IS ABLE TO REDUCE SERVICE GAPS AS WELL AS DUPLICATION, ENSURE COORDINATED SERVICE DELIVERY, ALIGN ALL PROVIDERS WITH SCHOOL GOALS AND STREAMLINE COMMUNICATIONS.

Megsuring Success BIORANKINGS

"Kindness is always a useful act," says Bill Shannon, "still, investors want to see how their dollars are making a difference." To the President and Founder of BioRankings – a data science firm – and Professor Emeritus of Biostatistics in Medicine at Washington University, data "can tell the rest of the story." Dr. Shannon and his BioRankings

team have spent time over the better part of a year helping Little Bit design a data collection and analysis model to measure the collective impact of its programs. "Anyone who visits a Little Bit sponsored school, or speaks with a student or administrator, is convinced of the value," says Dr. Shannon, who offered his firm's services at no cost



THROUGH IMPROVED SERVICE DELIVERY, THE LITTLE BIT CONVENER MODEL POSITIVELY IMPACTS STUDENT SELF-ESTEEM, BEHAVIOR AND DAILY ATTENDANCE, LEADING TO ACADEMIC SUCCESS.

after learning about the Little Bit mission. "Currently, Little Bit relies primarily on this anecdotal evidence; the statistical analysis will provide them a direct correlation and help guide efforts going forward." The objective, says Dr. Shannon, is to track the progress of each child served by Little Bit in areas such as attendance, discipline, reading scores and

self-esteem, using a base score at the time of Little Bit's introduction. From this, the analysis can expand to measure impact at the school or district level. The team hopes to test a model for measuring attendance outcomes related to Little Bit's presence in the upcoming school year.

WHEN YOU BELIEVE

You give it your all ...



48,321 BOOKS

RELEMENT SCHEENING SCHEENI

9,996
COATS ** WINTER

- SCREENINGS + EXAMS
- 28,955 UNIFORM
- SHIRTS & PANTS

20 STUDENTS WITH BEHAVIORAL HEALTH COUNSELING

30,502

PAIRS SOCKS
UNDERWEAR

I,727 STUDENTS ENGAGED IN STEM

2,239
RECEIVED
DENTAL EDUCATION

>>> 203,086 ESSENTIAL ITEMS <<<



OF NUTRITIOUS FOOD



and strive for impact, big and small

- ST. LOUIS PUBLIC SCHOOLS FULLY ACCREDITED
- RIVERVIEW GARDENS SCHOOL DISTRICT PROVISIONALLY ACCREDITED
- KOCH ELEMENTARY FULLY ACCREDITED

"Books and Buddies has helped our kids with behavioral problems. Their toughness fades away and they are excited to have their buddy."

Columbia Elementary

"We had a third grader who didn't have a lot in terms of clothing or items at home. It was evident he had low self-esteem because of how he expressed a lot of anger in his response to things not going his way. As soon as he was served by Little Bit, his entire demeanor shifted; he was more positive and carried himself more confidently."

Clay Elementary

"We had many students going through puberty or who didn't have hot water for bathing. The hygiene kits, combined with the washer and dryer, drastically helped this situation and increased students' attendance and participation."

Herzog Elementary

"One of our students with a significant history of trauma exposure was having a particularly challenging day. When he was called in to the Little Bit boutique and saw his shoes, he went from 100 to calm. Little Bit is able to empower our students and show them that they are seen and people care about them."

Nance Elementary

"It is about the little things. I have parents in my office almost daily regarding uniforms and expressing concerns about the needs they have. I am so grateful I can refer these students to Little Bit for support."

Woodland/Hanrahan Elementary



LACLEDE ELEMENTARY, NOVEMBER 4, 2016



GIBSON ELEMENTARY
• APRIL 5, 2017



HIGHLAND ELEMENTARY
• SEPTEMBER 10, 2016



LEWIS & CLARK ELEMENTARY
• SEPTEMBER 27, 2016



NORMANDY KINDERGARTEN CENTER • SEPTEMBER 19, 2016







266 VOLUNTEERS AND GROUPS





"EVERYTHING WE DO MAKES THE ROAD A LITTLE EASIER FOR OUR KIDS."





"OFTENTIMES IN EXTREME AND DIRE SITUATIONS, I KNOW THAT THE 15 MINUTES THEY ARE IN OUR ROOM THE WORDS THEY HEAR ARE KIND, THE TOUCH THEY FEEL IS GENTLE, AND THE LOVE THEY RECEIVE IS GENUINE."





8,300
VOLUNTEER
HOURS



"I'VE BEEN SO INSPIRED BY THE HUNDREDS OF PEOPLE WILLING TO STEP UP AND VOLUNTEER."





"MY FAVORITE PART IS SEEING SELF-DOUBT TURN INTO PRETTY SMILES."





"IF WE CAN KEEP ONE CHILD FROM COMING TO SCHOOL HUNGRY, OR ENCOURAGE ONE CHILD TO PICK UP A BOOK AND READ, IT'S ALL WORTH IT."





Civic Progress endorsed Project Graduation with a \$100,000 contribution, presented on May 11.









Avery held a drive for Little Bit as part of her 5th birthday celebration. She is one example of the many children who regularly give so that other children have what they need.

Susan Stith, VP at Express
Scripts, led the charge to
expand the company's
partnership with Little Bit
into Laclede Elementary.
Express Scripts also
supports Little Bit's model
at Nance Elementary.

Continuing its longstanding support of Little Bit, National Wood Flooring Association held numerous drives, volunteered in the schools and distribution center, and sponsored the annual Music Trivia event.

Post Holdings granted \$85,000 towards Little Bit services at Mann Elementary and made a commitment to enhance learning at the school, such as through multiple themed reading nooks.



Two Men and a Truck continued to provide monthly deliveries of books, food and other essentials to schools.









Little Bit High School Ambassadors at Webster Groves organized school supply drives and held a "Miracle Minute" fund drive, raising \$1,000 for Little Bit. Citi funded Little Bit's efforts at Normandy Kindergarten Center, spent time beautifying the building, distributed more than 1,500 books and has consistently volunteered at the school.

O'Fallon-based Phoenix Textile donated pallets of blankets, towels, bed linens and washcloths for students and families. Monsanto granted \$10,000 for Ignite STEM programming, helped assemble Maker Space Kits for students and has consistently volunteered in the Little Bit distribution center.



TOTAL REVENUE

\$2,725,602

REVENUE

GRANTS/FOUNDATIONS

\$640,935

INDIVIDUALS

\$244,092

CORPORATIONS/ORGANIZATIONS

\$350,826 \$457,833 24% 9%13% 17%

EVENTS

\$1,007,009

IN-KINDS GOODS & SERVICES

TOTAL DONORS 1,582

TOTAL DONATIONS 3,098 **EXPENSES**

PROGRAMS

RELATED

87%

ADMINISTRATIVE

13%



PLATINUM

\$25,000-\$34,444

Mr. & Mrs. Michael Amann Citi

Niehaus Construction Services, Inc., Mr. & Mrs. Jake Whittle Robert O'Brien Family Foundation



ANONYMOUS #1 ANONYMOUS #2

Chapman Family Foundation

Civic Progress

Dana Brown Charitable Trust

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Post Holdings

DIAMOND

\$10,000 - \$24,999

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St. Louis Italian Invitational Golf Tournament

The Eveland Family Foundation

The Olive A. Dempsey Charitable Trust

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The Webb Foundation

Ms. Sarah Trulaske

Two Men and a Truck

Wells Fargo Advisors

Wells Fargo Community Support Campaign:

Wells Fargo Advisors

Whelan Security



RUBY \$1,000 - \$4,999

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THE LOOK ON MY
SON'S FACE WHEN
HE PUTS ON HIS NEW
SHOES. IT'S PRICELESS.
CONTINUE BLESSING
OUR CHILDREN."

Mother of Normandy Kindergarten Center student

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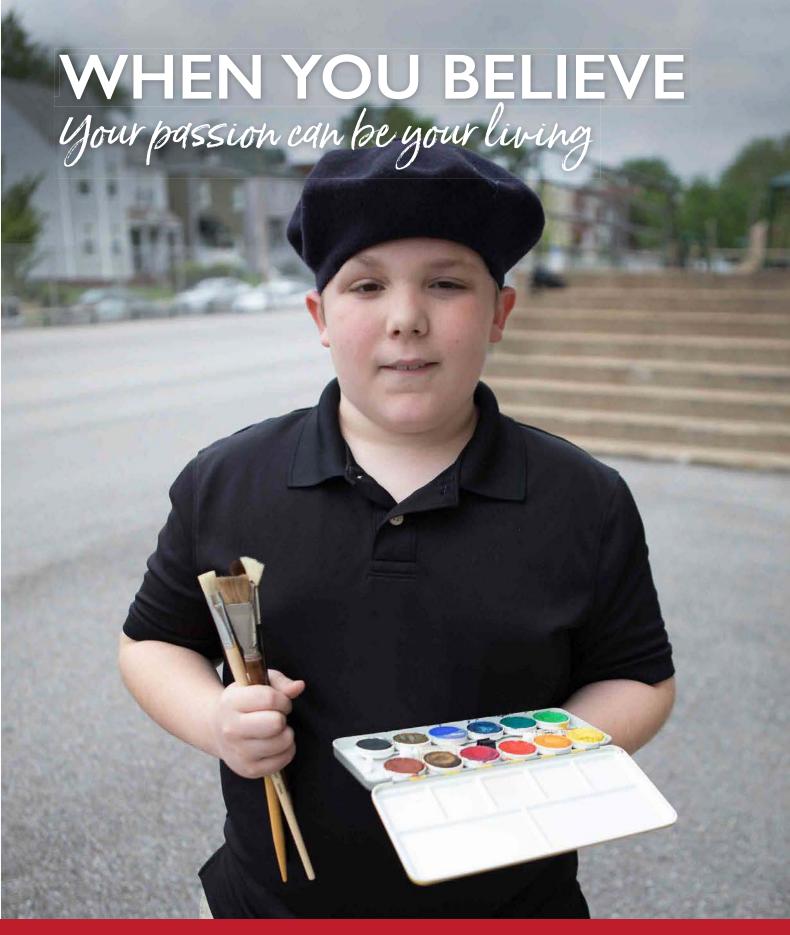
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Molly McCain
Sonia Oladapo
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WE ARE COMMITTED TO HELPING DISADVANTAGED SCHOOL CHILDREN BY CREATING A POSITIVE IMPACT FOR PERSONAL GROWTH, INCREASING SELF-ESTEEM AND ENCOURAGING A MORE FOCUSED AND ACTIVE LEARNING ENVIRONMENT. WE DO THIS BY BUILDING STRONG RELATIONSHIPS AND PARTNERING CLOSELY WITH ST. LOUIS SCHOOLS.



We have found a new home!

In 2017, The Little Bit Foundation moved into our OWN building in Brentwood! A journey that began 16 years ago in a basement and has been blessed along the way by amazing people now has room to grow and flourish.

YOU CAN FIND US AT OUR NEW ADDRESS: 516 HANLEY INDUSTRIAL COURT, ST. LOUIS, MO 63144 • 314-669-0040

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